



## **MINUTES** **Commonwealth IT Solutions Committee**

**Wednesday, March 22, 2006**

Virginia Information Technologies Agency (VITA) Auditorium  
110 South Seventh Street, Richmond, VA

### **Attendance**

#### **Members Present:**

The Honorable Aneesh Chopra, Chair  
Kenneth S. Johnson, Sr.  
Walter J. Kucharski  
Jim McGuirk  
Alexander "Sandy" Thomas

#### **Member Absent:**

None

#### **Others Present:**

Jerry Simonoff, VITA Strategic Management Services Director  
Dan Ziomek, VITA Associate Director for Project Management

### **Call to Order**

Secretary Aneesh Chopra called the Commonwealth IT Solutions Committee to order at 1:05 p.m. Following a roll call, Secretary Chopra acknowledged all committee members were present. He welcomed everyone to the first Commonwealth IT Solutions Committee meeting, which is tasked with approving/prioritizing IT projects across state government designed to "advance the public's agenda?" All IT projects related to "infrastructure" will remain an operational matter for VITA and the purview of the ITIB Infrastructure Committee. Secretary Chopra advised that the goal of the committee is to establish a framework for evaluating IT projects with respect to quality management, alignment with Commonwealth priorities, and efficiency of approach.

### **Building a Technology Portfolio**

Mr. John Kost, managing Vice President for Gartner, gave a presentation on Expectation and Process Management within Government IT. His presentation included information about the disconnect between IT management and business management of government. Discussion followed. The presentation can be found at the following link.

<http://www.vita.virginia.gov/ITIB/docs/2006/060322/VirginiaInvestmentReview.pdf>

## Enterprise Applications Strategy

Ms. Lyn McDermid, CIO for Dominion Virginia Power, shared with committee members the company's experience in implementing a large scale enterprise resource planning (ERP) solution. She explained that in 1998, Dominion Virginia Power embarked on finding an ERP solution. At the time, they had multiple financial systems and human resource systems. Early in the process they decided they would buy a commercial off-the-shelf (COTS) product, and investigated their options. Several selected vendors provided demonstrations. The company established a team of 15 people (a mix of IT and business staff) to set up criteria to look for during the demonstrations. To get an idea of how the various systems worked, they visited several sights and talked to employees using the demonstrated systems.

Ms. McDermid reported that an RFP was issued, allowing the vendor to propose a single solution or to partner with other solution providers for the best service. The final two competing vendors offered an SAP solution and an Oracle/PeopleSoft solution. Following negotiations, the SAP solution provided by Ernst & Young was implemented. Discussion followed.

## Line Applications Strategy

Mr. Scott McKay, CIO and Senior Vice President of Operations and Quality for Genworth Financial, gave a presentation on Managing Technology Investments. His presentation included Genworth's experience implementing a large scale ERP system and its approach to evaluate/prioritize "line applications." Discussion followed. The presentation can be found at the following link.

<http://www.vita.virginia.gov/ITIB/docs/2006/060322/060322ProgramSpendPresentation.pdf>

## Public Sector ERP Best Practices

Mr. John Kost, Managing Vice President for Gartner, gave a presentation on ERP Best Practices and Lessons Learned in the public sector. Discussion followed.

## Other Business

No other business was discussed.

## Public Comment

Mr. Paul Doty with CGI-AMS asked to clarify a point regarding their recent Commonwealth of Virginia Enterprise Applications (PPEA) contract. Mr. Doty noted that the contract language precludes consideration of any CGI-AMS Enterprise Resource Planning software as a solution for the Commonwealth.

## Adjournment

The meeting was adjourned at 3:40 p.m.